

## New Client Relationship Manager at Parrott: Callie Sullivan

Lexington, NC (May 24, 2024) – On Monday, Parrott Benefit Group welcomed Callie Sullivan to their Lexington office as a new Client Relationship Manager. In this position, she will be responsible for supporting group clients with employee enrollment and education,



renewals and complex claims, compliance considerations, billing, and benefit questions.

“I am thrilled to join the Parrott team,” says Callie, “and I look forward to providing outstanding customer service for our clients.”

Callie joins Parrott after dedicating 12 years of her career to Paychex Insurance Agency, where she served most recently as a Major Account Manager, providing clients with payroll solutions, DOL concerns, and tailored benefits that included medical, dental, vision, life, and disability insurance. She leverages strong skills in simplifying complex insurance rules and regulations for easier client comprehension and utilization.

Dan Odorizzi, Partner at Parrott, has expressed “We are excited to have Callie join our agency. Parrott Benefit Group is committed to giving our clients the highest quality consultation and support in the industry. Callie’s extensive experience and proven track record of superior service is the perfect fit for our team and reinforces that commitment to our clients.”

Before moving to North Carolina this month, Callie lived in the Rochester, New York area. She also received her Associate degree in Liberal Studies from Monroe Community College. Looking toward the future, the Parrott team looks forward to seeing Callie use her industry expertise and long-term client relationship experience to build on the company’s goals for growth and customer satisfaction.

### ABOUT PARROTT BENEFIT GROUP

Founded in 1981, Parrott Benefit Group is your partner in tailored benefit solutions. Our mission is to provide innovative benefit strategies for clients by utilizing a professional staff dedicated to excellence, service, and integrity. Parrott’s approach to the healthcare market combines innovation and strategy with a time-tested commitment to client service excellence. We help clients stratify key business initiatives to include healthcare, human resources, compliance, technology, and financial planning. With locations in Lexington, Raleigh, and Blowing Rock, we currently help around 200 of North Carolina’s employers to meet the needs of today’s workforce and be prepared for the next generation. Take your benefits to new heights with Parrott Benefit Group.

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